

Report on Bachelor / Master Thesis

Institute of Economic Studies, Faculty of Social Sciences, Charles University in Prague

Student:	Bc. Zdeněk Polák
Advisor:	PhDr. Ing. Jiří Skuhrovec
Title of the thesis:	Public procurement of mobile network operators services

OVERALL ASSESSMENT (provided in English, Czech, or Slovak):

Thesis deals with relevant topic, with reasonable results embedded into context of contemporary research literature. Author has given a good effort into data collection and other groundwork. The empirical findings however have some flaws, that might have been dealt with more thoroughly.

- 1) Procurement transaction costs are introduced, but never used when efficiency of long-term contracts is discussed, possibly violating the strong finding of H9.
- 2) Some results are not discussed in context of outlined previous research. For example conclusions of Robinson (1985) seem to be violated in sense, that English auction (possibly strengthening the collusion) does actually reduce the price with respect to first price sealed-bid auction. Does this indicate, that oligopoly is not present on Czech market?
- 3) Time development of price is arguably given by termination rate, as suggested in chapter 4. This should be discussed together with H9 – is the price drop given by such development? Should the termination rate be included in model to control for this?
- 4) T-mobile is argued to win in higher priced tenders, while only suggested explanation is that it might also be given by fact, that it wins the smaller tenders. Such interpretation is however in slight contradiction with finding H8. More importantly, this might be as well result of not omitting the tender procedure variable and also correlation with bidders count, since t-mobile won the most of non-competitive contracts with single bidder.
- 5) Don't cite original sources (for example CTO(2014) is apparently not the author of figure 12)

SUMMARY OF POINTS AWARDED (for details, see below):

CATEGORY	POINTS
Literature (max. 20 points)	20
Methods (max. 30 points)	15
Contribution (max. 30 points)	20
Manuscript Form (max. 20 points)	20
TOTAL POINTS (max. 100 points)	75
GRADE (1 – 2 – 3 – 4)	2

NAME OF THE REFEREE: Jiří Skuhrovec

DATE OF EVALUATION: 17.1.2015



Referee Signature

EXPLANATION OF CATEGORIES AND SCALE:

LITERATURE REVIEW: *The thesis demonstrates author's full understanding and command of recent literature. The author quotes relevant literature in a proper way.*

Strong	Average	Weak
20	10	0

METHODS: *The tools used are relevant to the research question being investigated, and adequate to the author's level of studies. The thesis topic is comprehensively analyzed.*

Strong	Average	Weak
30	15	0

CONTRIBUTION: *The author presents original ideas on the topic demonstrating critical thinking and ability to draw conclusions based on the knowledge of relevant theory and empirics. There is a distinct value added of the thesis.*

Strong	Average	Weak
30	15	0

MANUSCRIPT FORM: *The thesis is well structured. The student uses appropriate language and style, including academic format for graphs and tables. The text effectively refers to graphs and tables and disposes with a complete bibliography.*

Strong	Average	Weak
20	10	0

Overall grading:

TOTAL POINTS	GRADE		
81 – 100	1	= excellent	= výborně
61 – 80	2	= good	= velmi dobře
41 – 60	3	= satisfactory	= dobře
0 – 40	4	= fail	= nedoporučuji k obhajobě