

ABSTRACT

The subject of this thesis is an analysis of selected provisions of the United Nations Convention on Contracts for the International Sale of Goods („**CISG**“). The selection of these particular provisions arises from the main purpose of this thesis, which is their application on a particular dispute. The analysed and discussed dispute is the problem of the 18th Willem C. Vis International Arbitration Moot („**Vis Moot**“).

The first chapter provides a brief introduction to issues of international trade and history of the CISG. Second chapter is composed of detailed analysis of selected parts of the CISG which are consequently applied in the dispute. This analysis starts with general issues concerning application of the CISG. Thesis continues with a description of formation of a contract which is composed of valid offer and acceptance. Further on, the provisions concerning conformity of goods with a particular sales contract are analysed. In the last part of this chapter, provisions concerning examination of goods and provisions dealing with the notification of non-conformity of goods are dealt with. Third chapter consists of application of already generally analysed provisions of the CISG on the particular dispute. This chapter is subdivided into sections providing arguments applicable in the particular dispute for the buyer and for the seller.