Abstract

Title: Football match of AC Sparta Praha as a product for marketing

Objectives: The main goal of the thesis is to elaborate suggestions

and recommendations for improvement of marketing activities

on the match-day.

Methods: The improvements are based on electronic interviewing AC Sparta

Prague fans and personal interviews with marketing experts

in the field of football. Direct observation without use of technique

was used as well.

Results: Recommendations and suggestions are focused on making more

effective use of the marketing elements of AC Sparta Prague football

matches. The main reasons for fans dissatisfaction are lack of toilets

and its uncleanness, low capacity of food stall and slow operation.

Safety and match-day program can be improved as well due to fans'

opinion.

Key words: Sport marketing, fans' satisfaction, marketing research