

## **Abstract**

The thesis is called international sales contract. The aim of it was to provide an overview of the possible legal regime of an international sales contract and to inform about sources of law that are applicable to such contract. The main aim of my thesis was to analyze United Nations Convention on Contracts for the International Sale of Goods (CISG). I tried to evaluate its advantages and disadvantages through the whole thesis. I focused on its scope of application, on the other hand, I did not examine rights and duties of parties to a contract determined by the CISG. In one part of my thesis I also paid attention to INCOTERMS, which is a significant and practical tool on the field of international trade.

I realized this thesis using a descriptive method, since I tried to characterize certain legal instruments and their position and function thanks to information obtained from legislation, doctrine and case law. Moreover, I was using a comparative method, as I was comparing differing opinions of doctrine. Afterwards, I tried to form and explain my own views.

I divided my thesis into five sections. In the first section I described international sales contract and I pointed out the difference between international and domestic sales contract.

In the second part I was dealing with sources of law of international sales contract, with their character and relations.

The third section provided insight into the development and unification of international sales contract, I also included Common European Sales Law in this section.

The fourth part of the thesis is a crucial part that dealt with the nature, the structure and the scope of application of CISG. It also described the legal regime of excluded matters, omitted matters, gaps and the interpretation of CISG.

The last, fifth section focused on INCOTERMS clauses. First, the clauses were characterized as far as their nature, function and position; then, INCOTERMS 2000 and INCOTERMS ® 2010 were paid attention to.