

Abstract

Thesis: Contractual relations of consulting firm and client

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The purpose of my thesis is to analyse the contractual relations between consulting firm and its client. The reason for my research is an increasing amount of consulting firms arising in Czech business environment as well as non-existence of precise and explicit regulation of these relations in Czech legal system.

The thesis is composed of two main chapters, each of them dealing with different aspects of management consulting. Chapter One is subdivided into three parts. Part One is introductory and defines basic terminology of management consulting, its history and typology. Part Two deals with subjects of contractual relations between consulting firm and client. Finally part Three explains when these relations will be regulated by Czech commercial contract law.

Chapter Two examines relevant Czech legislation in combination with practical examples from valid agreements. The chapter consists of two parts. Part One focuses on particularities of Czech contract law. Part Two investigates what should be included in consulting agreement.

Conclusions are drawn partially in Chapter Two, part One and partially in the epilogue. The main aim of the thesis is to find out what is the economic cause of these relations, and what influence it has on its legal status. Whether it has more features of work contract or subcontractor agreements.

Secondary goal is to bring to the Czech economic and legal theory a professional discourse on this issue. Finally, this thesis should spark a further discussion on legal aspects of the expanding management consultanting.

Keywords: consulting firm, consultant, consulting agreement