In this work we study conversions of bibliographic records between different bibliographic formats and making lists of bibliographic references. We have focused on the formats that are native for the most used citation managers or can be easily imported to them. The formats are the BibTeX format (BibTeX), the RIS format (Reference Manager, Procite, EndNote) a the Tagged "EndNote Import"e (EndNote). We also support conversions from the MARC 21 format, in which libraries store their records. The bibliographic references are created according to the rules of two standards ČSN ISO 960 and ČSN ISO 960-2, we do not consider making the in-text citations.